



July 16, 2011

Steve Silberman  
Absolute ConcreteWorks  
5795 NE Minder Rd  
Poulsbo, WA 98370, USA

Re: Amazon. Com Phase IV Building

Dear Steve:

I want to take a minute to congratulate you and your team on the completion of the lobby and first floor panels for the Amazon.Com Phase IV project. It was a long process from our first conversation to the final product but our collaboration was creative, informative and ultimately a mutually rewarding experience delivering a LEED Gold building.

Callison has a team of highly respected designers that creatively innovate and continually strive to use materials in new ways. An overriding design concept from the beginning was to incorporate raw materials in the lobby to mimic those that helped forge Amazon's corporate climate and the use of wood and concrete panels was to be the focal point. Early in the design and pricing process it was determined that the weight and sheer cost of concrete in the installation was outside the scope of the project budget. My job as project architect for the interiors was to provide construction documents for the detailing and materials of the lobby interiors, bringing the designer's concepts to completion within the budget.

My first interaction with you was to share the concept of the concrete panels and their detailing and to seek out a way to reduce their weight and cost of fabrication and installation. From the start you and your team understood the concept and provided extremely beneficial suggestions for the 3-dimensional utilization of GFRC "Glass Fiber Reinforced Concrete" panels instead of standard reinforced concrete panels. The high strength and lower weight of these panels reduced the cost of the installation to within budget requirements. Also of extreme importance was the desire to maintain tight tolerances between panels and a high level of detail not only on flat panel faces but on panels that wrapped corners while maintaining a seemingly random pattern. We were able to succeed in all of these areas by utilizing your knowledge, expertise, and artistry.

When I accompanied the designer through the completed project he was genuinely thrilled with the exactness of the final product and how it completely incorporated his earliest design concepts and brought them to fruition. You should be extremely proud of this high praise.

I truly look forward to our next collaboration and will not hesitate to recommend Absolute ConcreteWorks in the future when looking for new and innovative ways to incorporate architectural precast panels or GFRC in projects in which I am involved.

Sincerely,



Kurt Nelson, Project Architect